



## 1 the problem...

- Cluttered Workspace
- Impaired Virtual Communications
- Missed Project Deadlines

Eric has successfully built a civil engineering firm with a team of 5 that largely operates virtually. As such, Eric mostly works from a home satellite office. Lately, he's been at the end of his rope - no matter how hard he tried he seemed to be losing traction on some important projects. With a desk that did not stay clutter-free for longer than a day, his growing concern of losing clients due to habitually missed project deadlines led him to give us a call.

## 2 how we helped...

- Workflow Observation
- Customized Measurements
- Space Planning

Working with Eric, we:

- Studied his Service Delivery Blueprint to understand how information flows throughout his office physically and virtually;
- Measured all furniture and equipment in his office & recommended additional products;
- Created a floor plan that conceptually illustrated how furniture and equipment re-arrangement would allow information to flow smoothly.

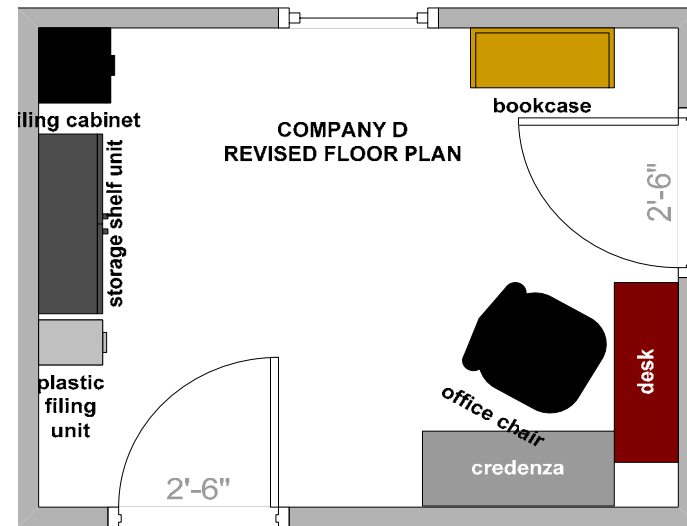
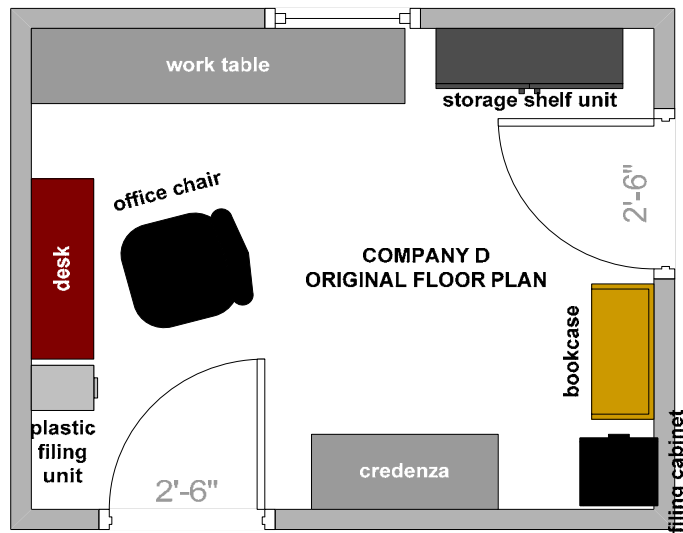
## 3 value & results...

- ↑Productivity and Revenue
- ↑Clutter-Free Workflow

With his new Work Space Logistics plan, Eric was able to:

- Develop an assembly-line system for permanently eliminating paper piles through intelligent furniture and equipment configuration;
- Better track project progress;
- Work in a space conducive to productivity based on his firm's business infrastructure;
- Improve his efficiency and within 60 days was able to increase his workload by 34% which translated to a revenue increase of \$160,000.

BEFORE



AFTER

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BEFORE



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